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# MONTHLY KEY PERFORMANCE INDICATORS

MAY 2023



RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES  
TAX AND LOCAL USE TAX COMBINED



February 2023

\$1,924,552

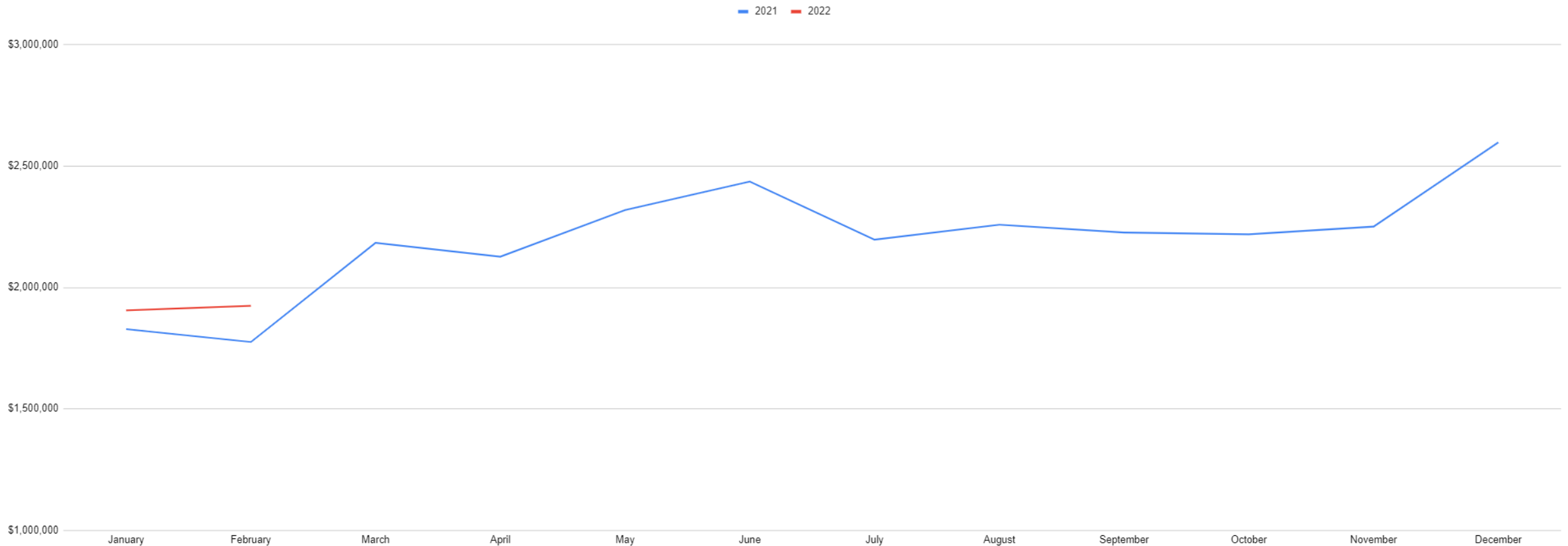
V 2022

8.40%

# RETAIL RELATED REVENUES

## Retail Related Revenues 2021 - 2022

Sales, Home Rule and Local Use Taxes Combined



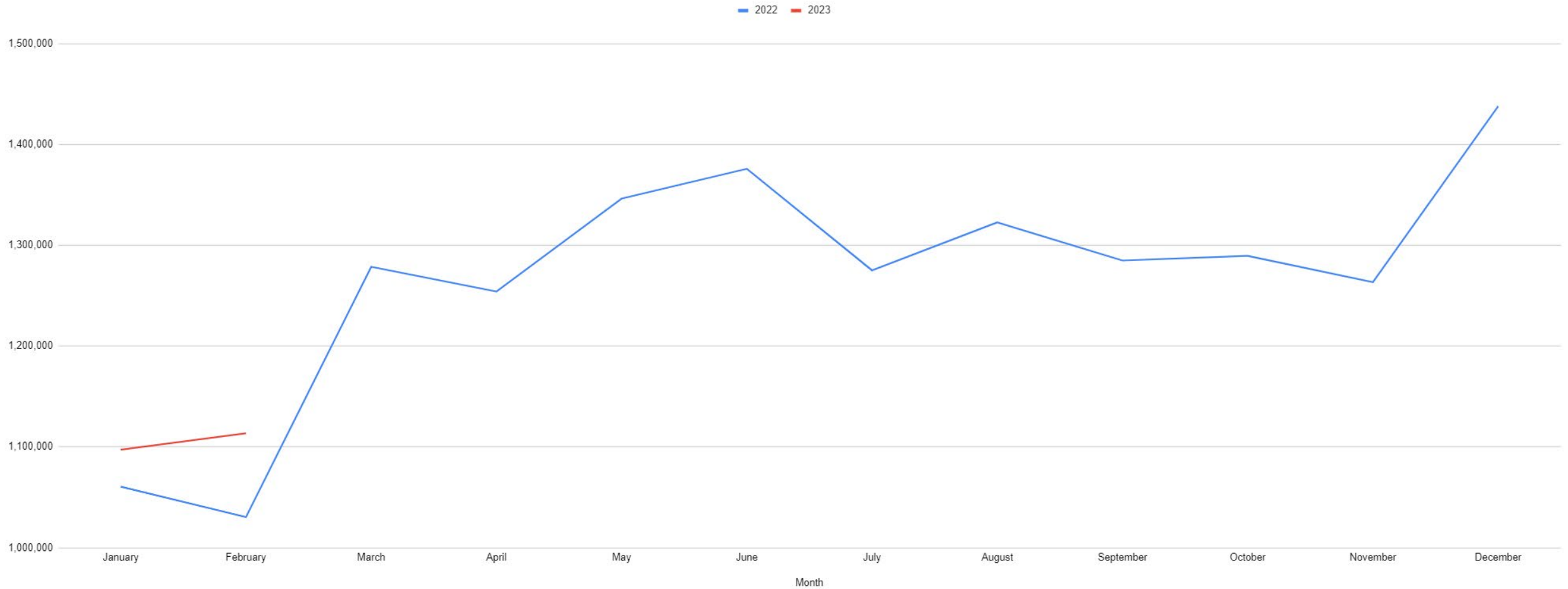
Retail Related Revenues - Sales Tax, Home Rule Sales Tax and Local Use Tax COMBINED

# MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>February 2023</u>	<u>VS 2022</u>
■ Downers Grove	<b>\$1,113,612</b>	<b>8.06%</b>
■ Darien	\$294,788	2.64%
■ Lisle	\$514,305	36.05%
■ Lombard	\$985,695	2.08%
■ Oak Brook	\$1,172,491	-0.93%
■ Oakbrook Terrace	\$182,271	-8.74%
■ Westmont	\$911,819	6.94%
■ Woodridge	\$454,253	8.89%

# MUNICIPAL SALES TAX

Sales Tax Revenue 2021-2022

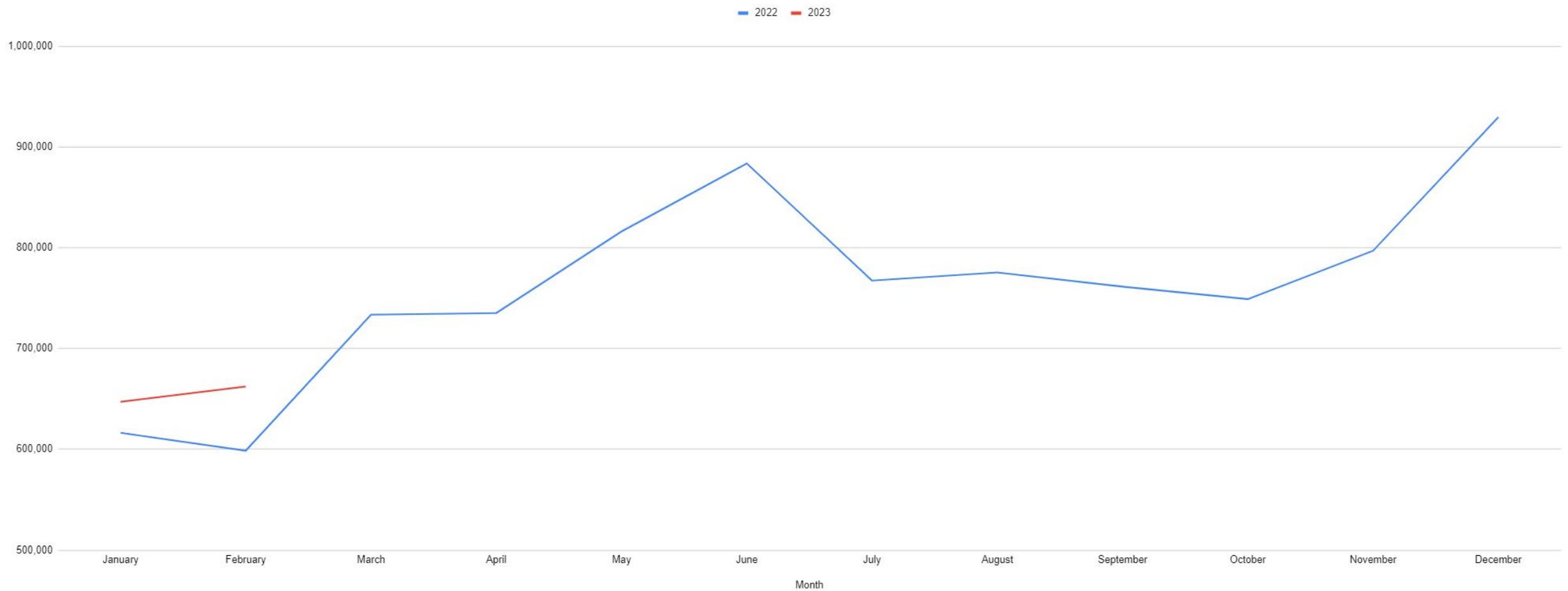


# HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>February 2023</u>	<u>VS 2022</u>
■ Downers Grove	<b>\$662,392</b>	<b>10.64%</b>
■ Darien	\$208,250	3.59%
■ Lisle	no tax collected	
■ Lombard	\$985,695	-0.95%
■ Oak Brook	\$503,670	9.65%
■ Oakbrook Terrace	\$142,757	-9.06%
■ Westmont	\$170,227	1.28%
■ Woodridge	\$249,715	5.34%

# HOME RULE SALES TAX

Home Rule Sales Tax Revenue 2021 - 2022



# LOCAL USE TAX

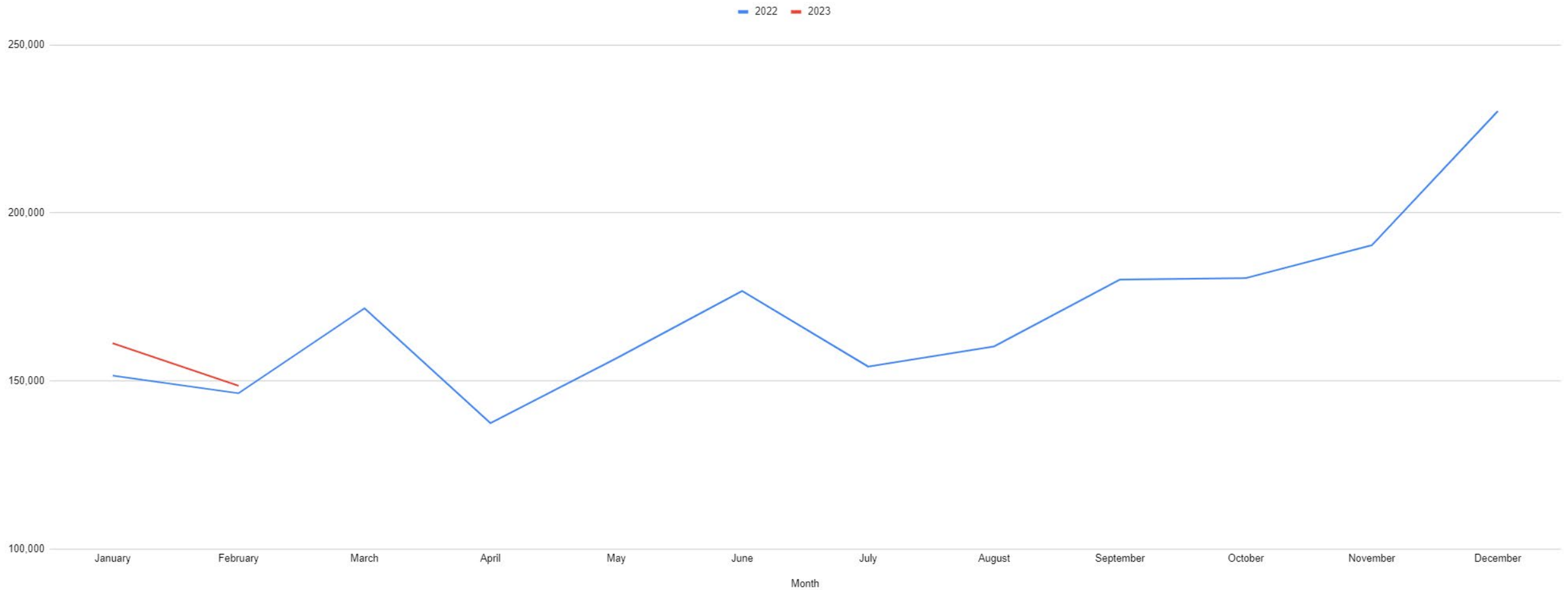
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	February 2023	VS 2022
■ Downers Grove	\$148,548	1.51%



# LOCAL USE TAX

Local Use Tax Revenue 2021 - 2022



# FOOD & BEVERAGE TAX



March 2023

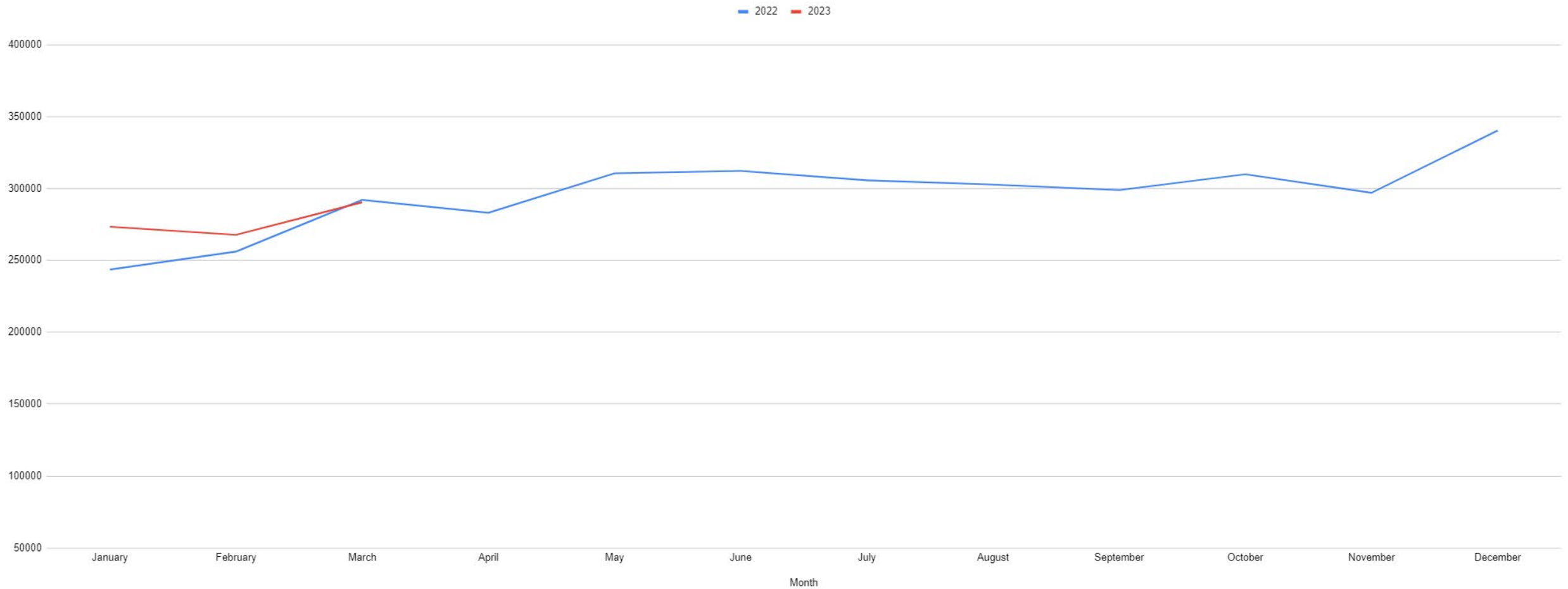
\$290,478

V 2022

-0.5%

# FOOD & BEVERAGE TAX REVENUE

Food & Beverage Tax Revenue 2021 - 2022



# HOTEL TAXES



March 2023

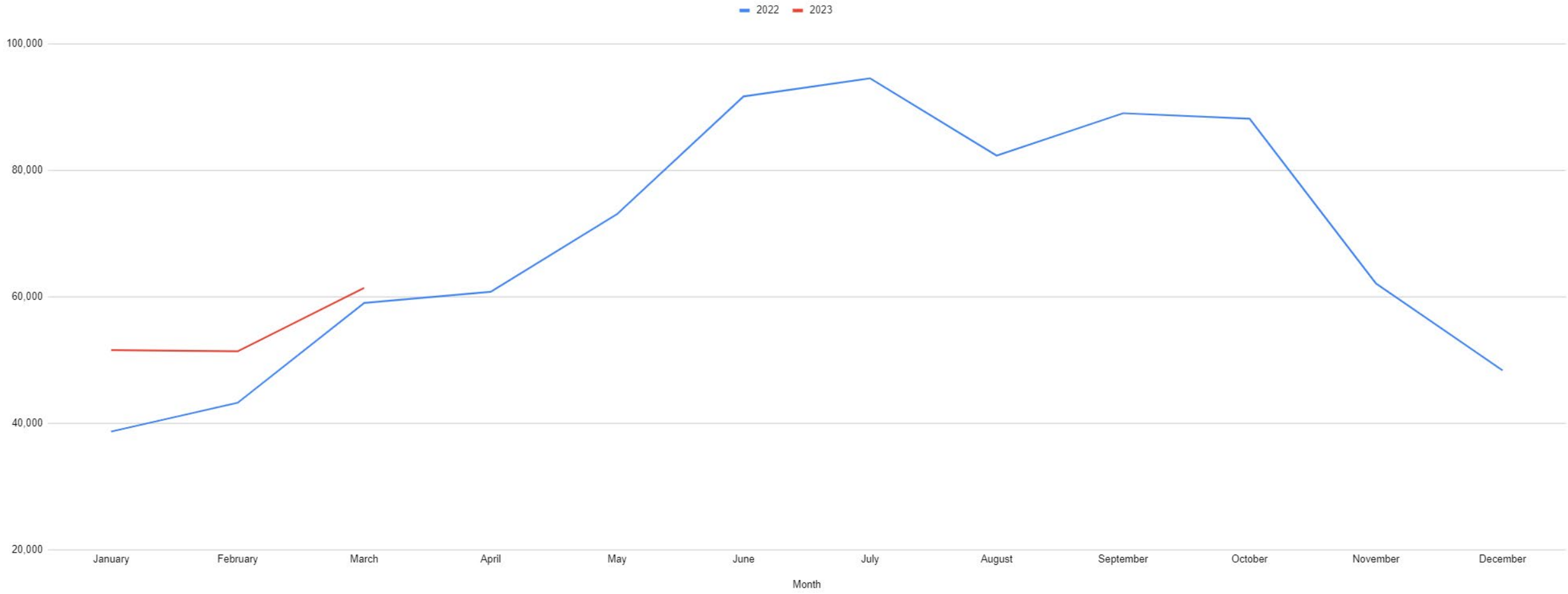
\$61,387

2022

4.02%



Hotel Tax Revenue 2021 - 2022



# UNEMPLOYMENT RATES



March 2023

Downers Grove

2.3%

DuPage County

3.1%

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# QUARTERLY KEY PERFORMANCE INDICATORS



# COMMERCIAL OCCUPANCY RATES



## Downers Grove

**I<sup>st</sup> Quarter 2023**

Occupancy Rate: 91.04%

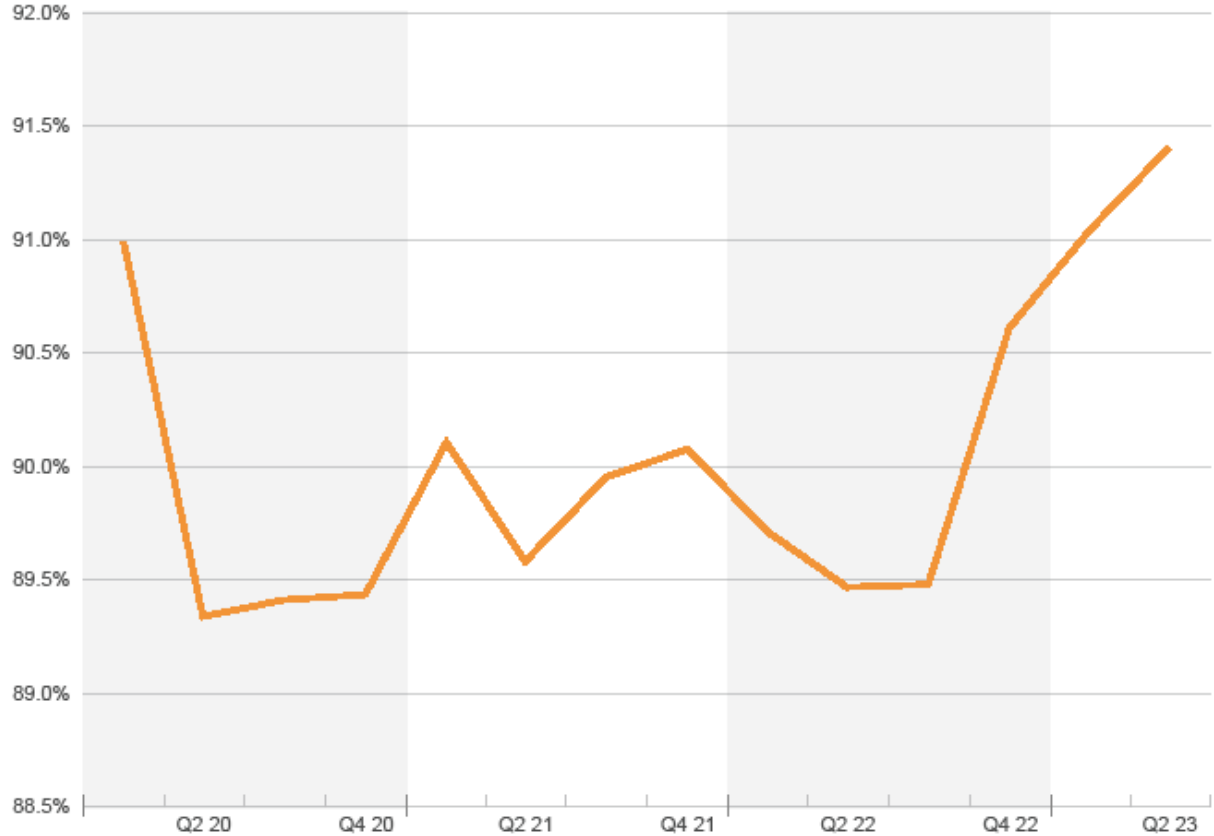
## DuPage County

**I<sup>st</sup> Quarter 2023**

Occupancy Rate: 93.58%



Downers Grove  
Commercial Occupancy Rates



# COMMERCIAL OCCUPANCY RATES



# INDUSTRIAL VACANCY RATES



## Downers Grove

**1<sup>st</sup> Quarter 2023**

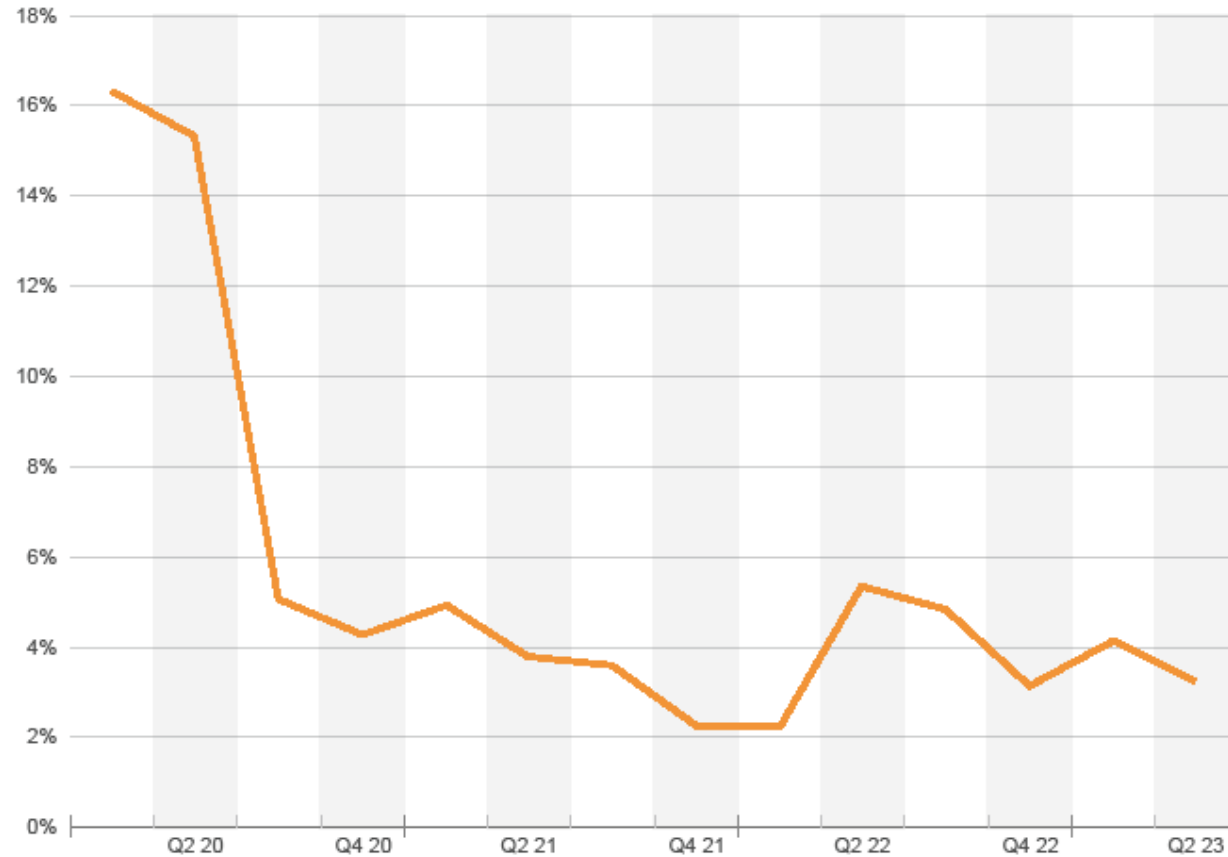
Vacancy Rate: 4.13%

## I-88 Submarket

**1<sup>st</sup> Quarter 2023**

Vacancy Rate: 3.3%

Downers Grove  
Industrial Vacancy Rates



# INDUSTRIAL VACANCY RATES



# OFFICE VACANCY RATES



## Downers Grove

### 1<sup>st</sup> Quarter 2023

Office Vacancy Rate: 16.03%

Class A: 18.12%

Class B: 16.07%

Class C: 0.55%

## East West Corridor Office Submarket

### 1<sup>st</sup> Quarter 2023

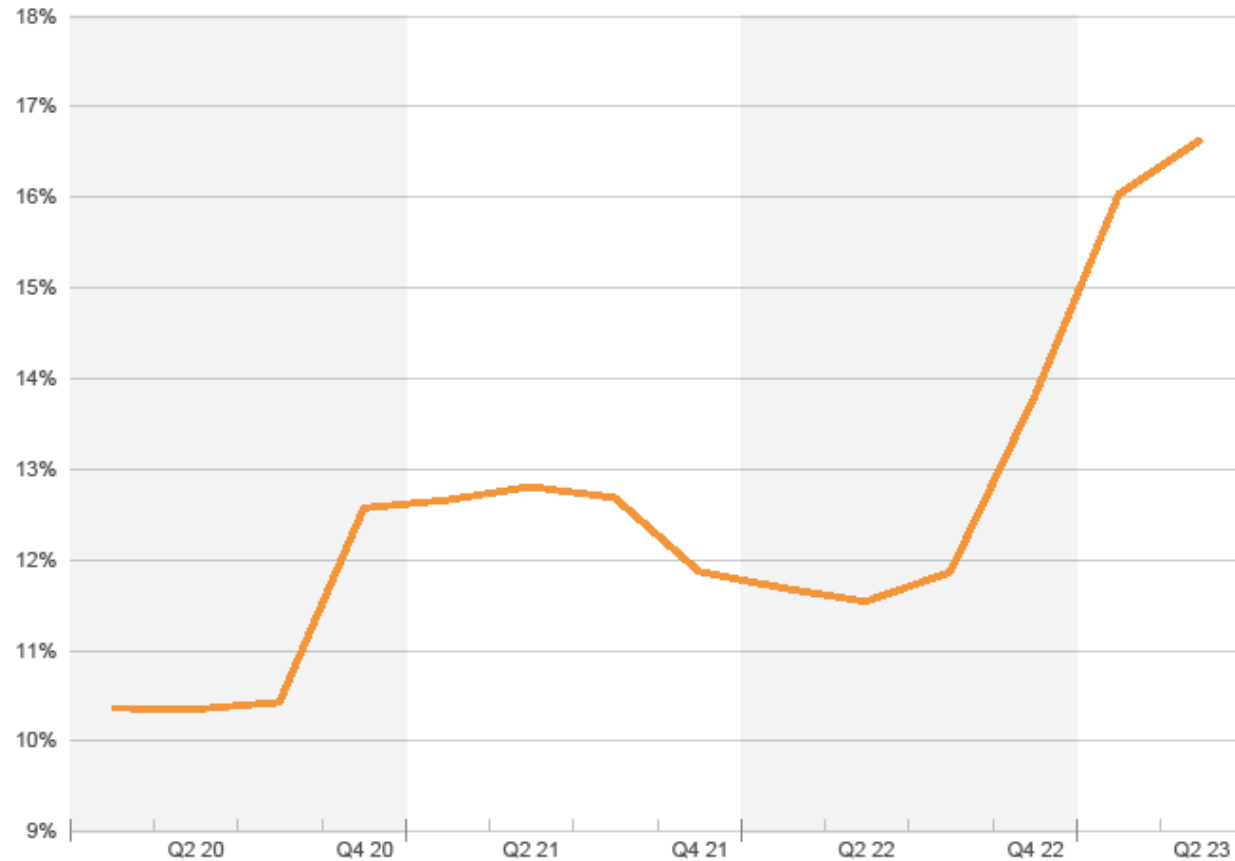
Office Vacancy Rate: 24.6%

Class A: 28.7%

Class B: 21.5%

Class C: 8.2%

Downers Grove  
Office Direct Vacancy Rates



# OFFICE VACANCY RATES

