MONTHLY KEY PERFORMANCE INDICATORS

OCTOBER 2023



RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES TAX AND LOCAL USE TAX COMBINED



July 2023

\$2,169,862

VS 2022

-1.24%

Retail Related Revenues 2022 - 2023

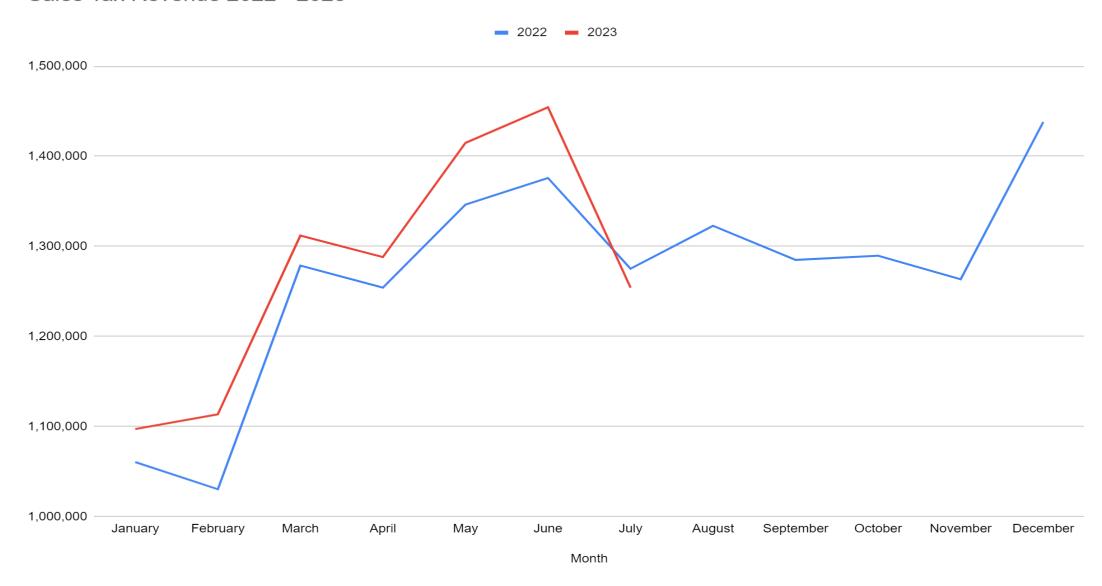
Sales, Home Rule and Local Use Taxes Combined



MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

Municipality	July 2023	VS 2022
Downers Grove	\$1,254,188	-1.65%
Darien	\$357,016	4.88%
Lisle	\$514,693	27.65%
Lombard	\$1,084,054	-2.00%
Oak Brook	\$1,472,196	0.08%
Oakbrook Terrace	\$241,432	-6.06%
Westmont	\$968,089	5.78%
Woodridge	\$618,775	14.52%

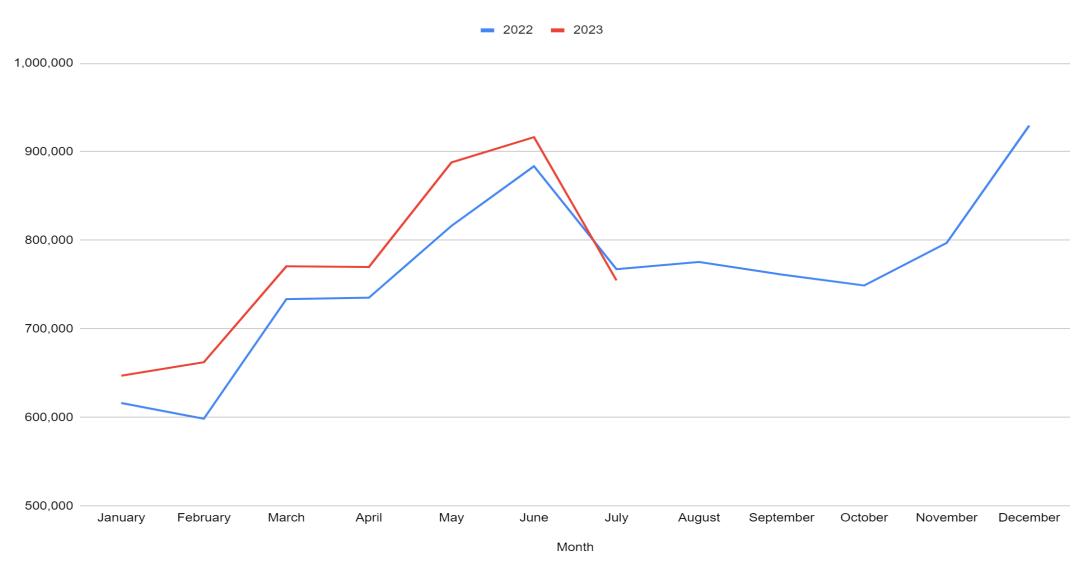
Sales Tax Revenue 2022 - 2023



HOME
RULE/NONHOME RULE
SALES TAX
TRADE AREA
COMPARISON

<u>Municipality</u>	July 2023	VS 2022
Downers Grove	\$754,818	-1.65%
Darien	\$258,668	-0.50%
Lisle	no tax collected	
Lombard	\$830,136	2.96%
Oak Brook	\$649,642	0.89%
Oakbrook Terrace	\$195,697	-2.46%
Westmont	\$182,774	-5.47%
Woodridge	\$340,104	5.68%

Home Rule Sales Tax Revenue 2022 - 2023



LOCAL USE TAX

	<u>June 2023</u>	VS 2022
Downers Grove	\$160,856	4.25%

Local Use Tax Revenue 2022 - 2023



FOOD & BEVERAGE TAX



July 2023

\$309,268

VS 2022

1.15%

Food & Beverage Tax Revenue 2022 - 2023 **=** 2022 **=** 2023 350000 300000 250000 200000 150000 100000

June

January

February

March

April

May

August

September

October

November

December

HOTEL TAXES



July 2023

\$96,680

2022

2.26%

Hotel Tax Revenue 2022 - 2023





UNEMPLOYMENT RATES

August 2023

Downers Grove

3.7%

DuPage County

4.0%

QUARTERLY KEY PERFORMANCE INDICATORS





COMMERCIAL OCCUPANCY RATES

Downers Grove

2nd Quarter 2023

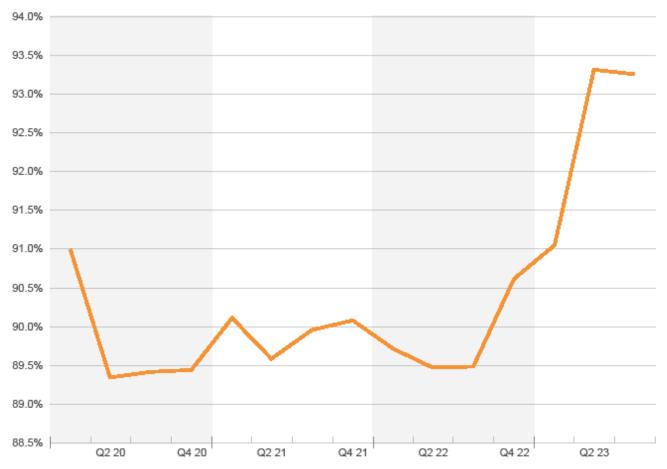
Occupancy Rate: 93.31%

DuPage County

2nd Quarter 2023

Occupancy Rate: 94.43%

Downers Grove Commercial Occupancy Rates



COMMERCIAL OCCUPANCY RATES









Downers Grove

2nd Quarter 2023

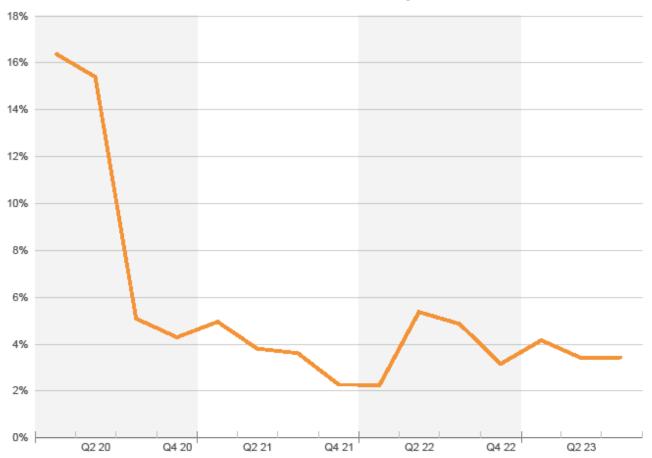
Vacancy Rate: 3.40%

I-88 Submarket

2nd Quarter 2023

Vacancy Rate: 3.2%

Downers Grove Industrial Vacancy Rates



INDUSTRIAL VACANCY RATES







OFFICE VACANCY RATES

Downers Grove

2nd Quarter 2023

Office Vacancy Rate: 16.03%

Class A: 18.04%

Class B: 16.31%

Class C: 2.06%

East West Corridor Office Submarket

2nd Quarter 2023

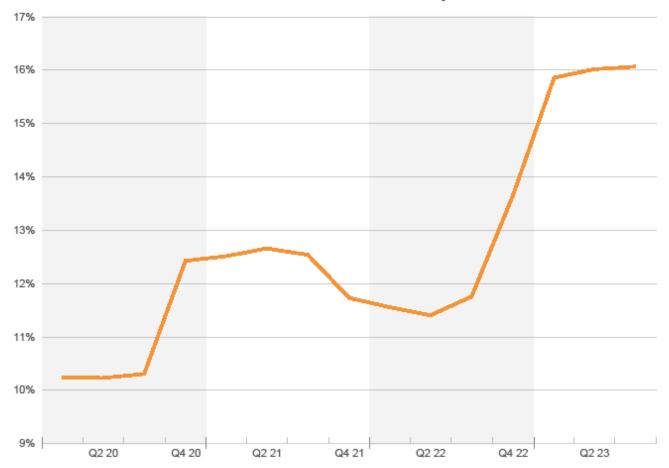
Office Vacancy Rate: 22.44%

Class A: 25.5%

Class B: 20.2%

Class C: 7.3%

Downers Grove Office Direct Vacancy Rates



OFFICE VACANCY RATES



