
ANNUAL KEY PERFORMANCE INDICATORS

2025



MONTHLY KEY PERFORMANCE INDICATORS

MARCH 2026



RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES TAX AND LOCAL USE TAX COMBINED



December 2025

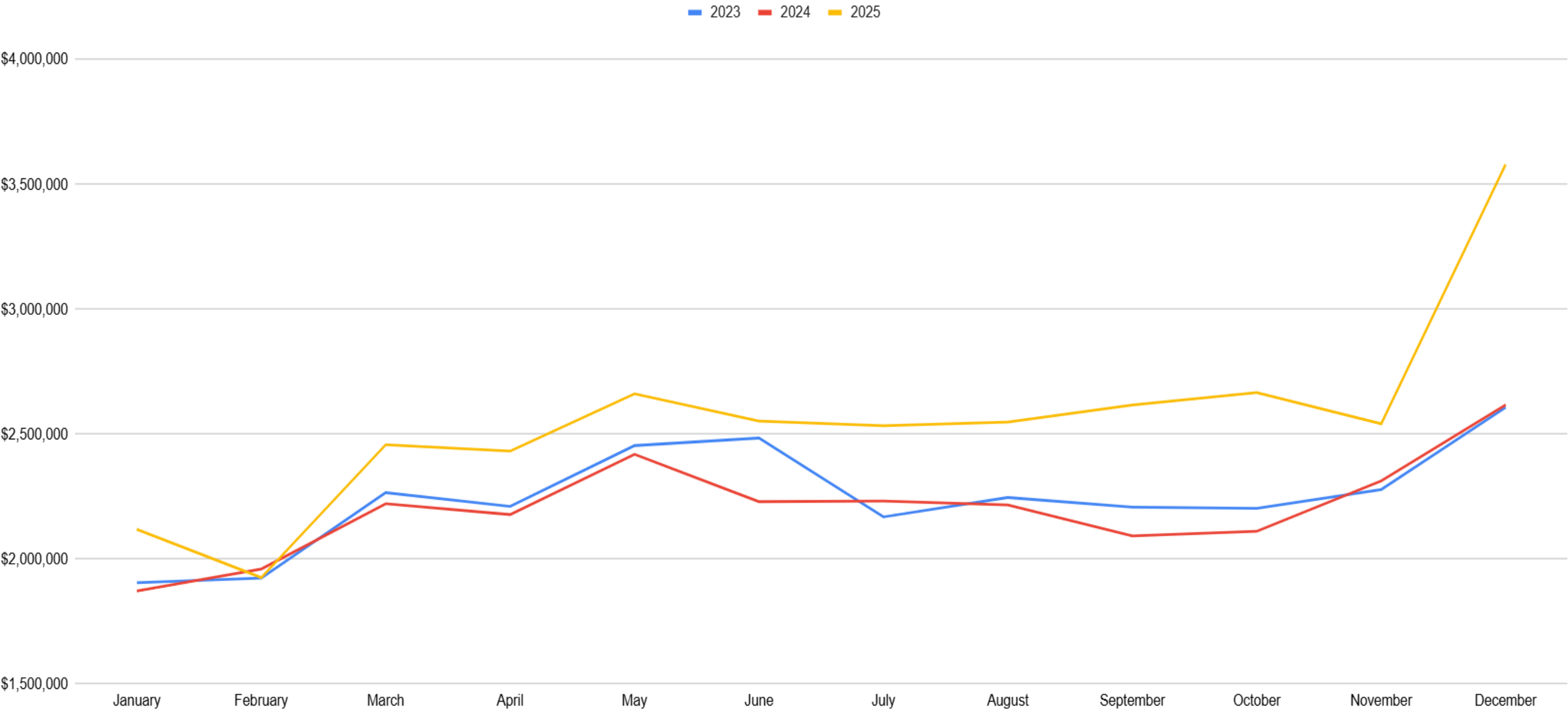
\$3,580,363

VS 2024

38.78%

Retail Related Revenues 2023 - 2025

Sales, Home Rule and Local Use Taxes Combined

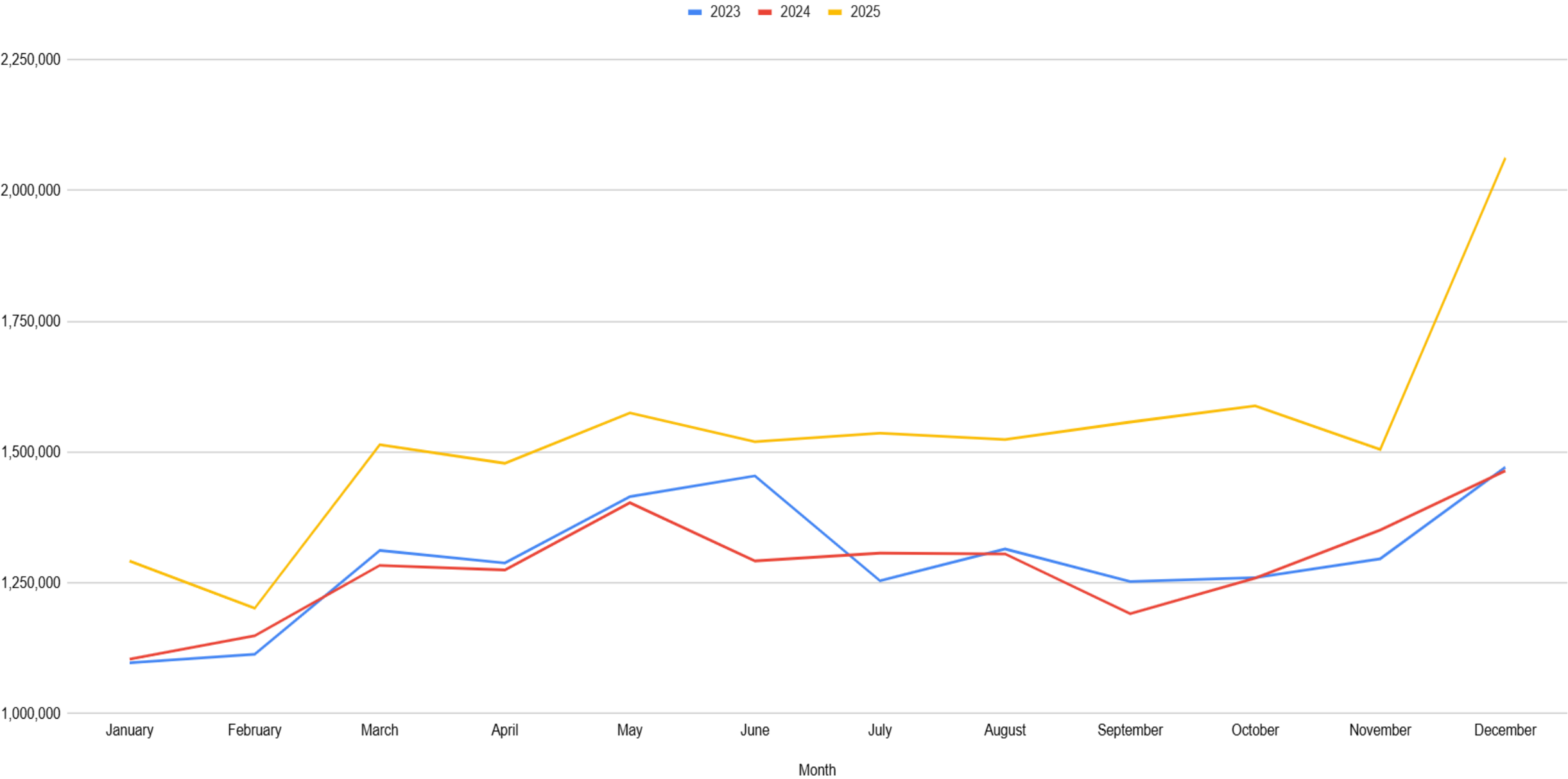


Retail Related Revenues - Sales Tax, Home Rule Sales Tax and Local Use Tax COMBINED

MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

Municipality	December 2025	VS 2024
■ Downers Grove	\$2,061,965	40.81%
■ Darien	\$570,375	38.98%
■ Lisle	\$879,807	-9.19%
■ Lombard	\$1,574,322	3.49%
■ Naperville	\$5,769,097	18.89%
■ Oak Brook	\$2,800,800	26.11%
■ Oakbrook Terrace	\$417,614	54.41%
■ Westmont	\$1,225,646	8.55%
■ Woodridge	\$1,049,211	38.32%

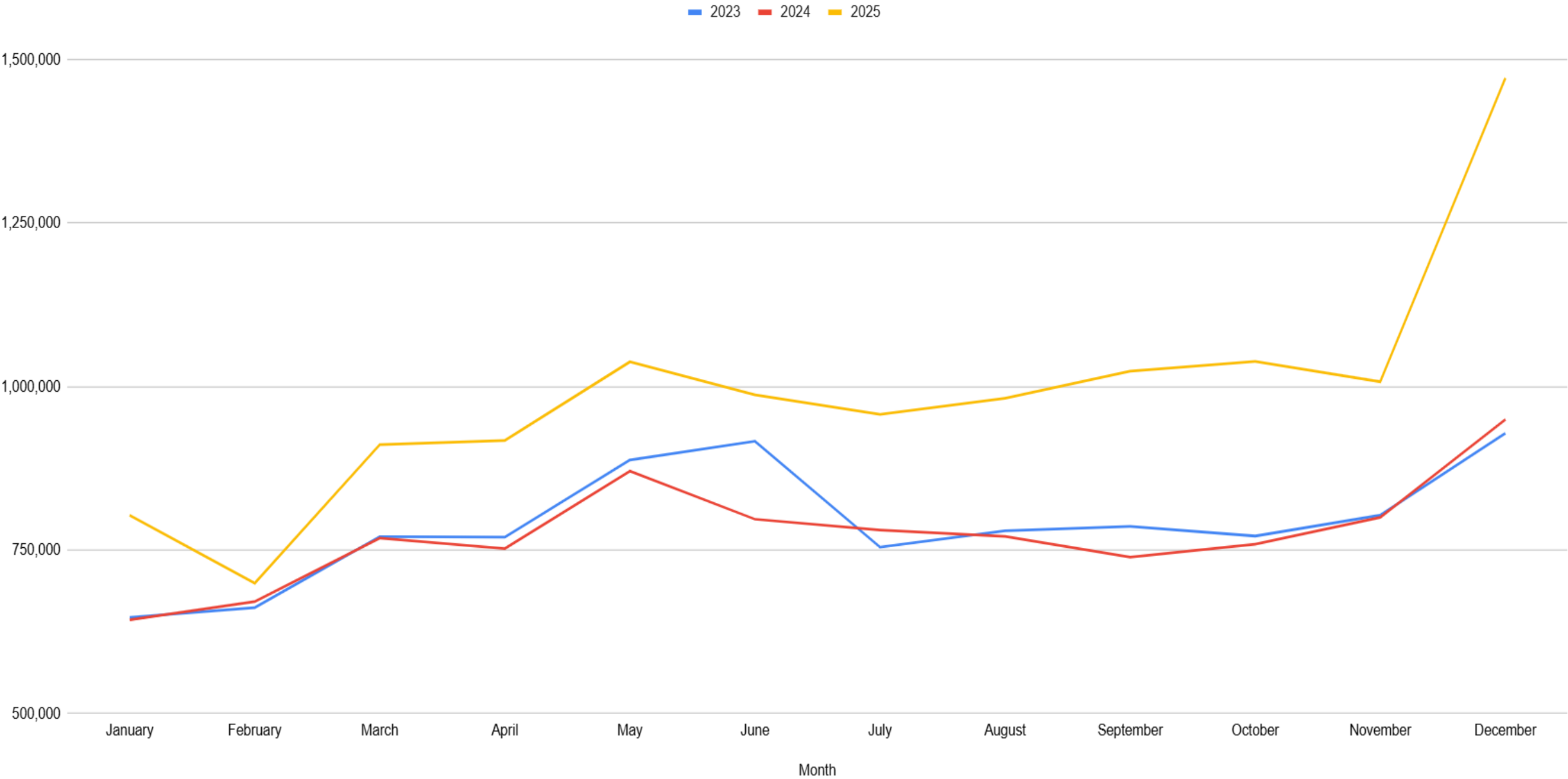
Sales Tax Revenue 2023 - 2025



HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

Municipality	December 2025	VS 2024
■ Downers Grove	\$1,471,504	54.95%
■ Darien	\$429,729	47.34%
■ Lisle	no tax collected	
■ Lombard	\$1,130,338	12.33%
■ Naperville	\$2,588,381	27.94%
■ Oak Brook	\$1,249,134	25.17%
■ Oakbrook Terrace	\$327,074	49.96%
■ Westmont	\$522,944	135.01%
■ Woodridge	\$847,800	32.03%

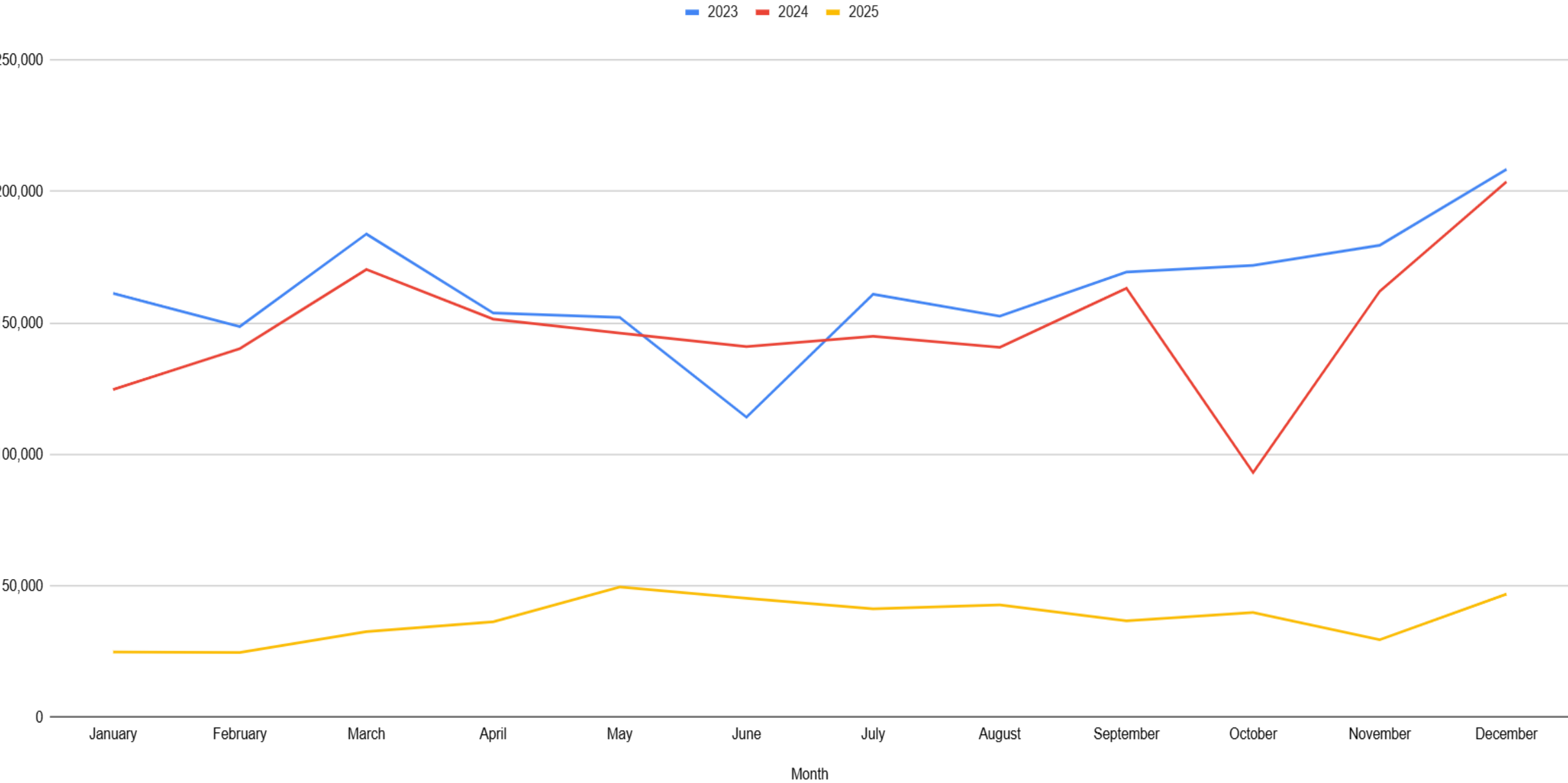
Home Rule Sales Tax Revenue 2023 - 2025



LOCAL USE TAX

	December 2025	VS 2024
■ Downers Grove	\$46,894	-76.97%

Local Use Tax Revenue 2023 - 2025



FOOD & BEVERAGE TAX

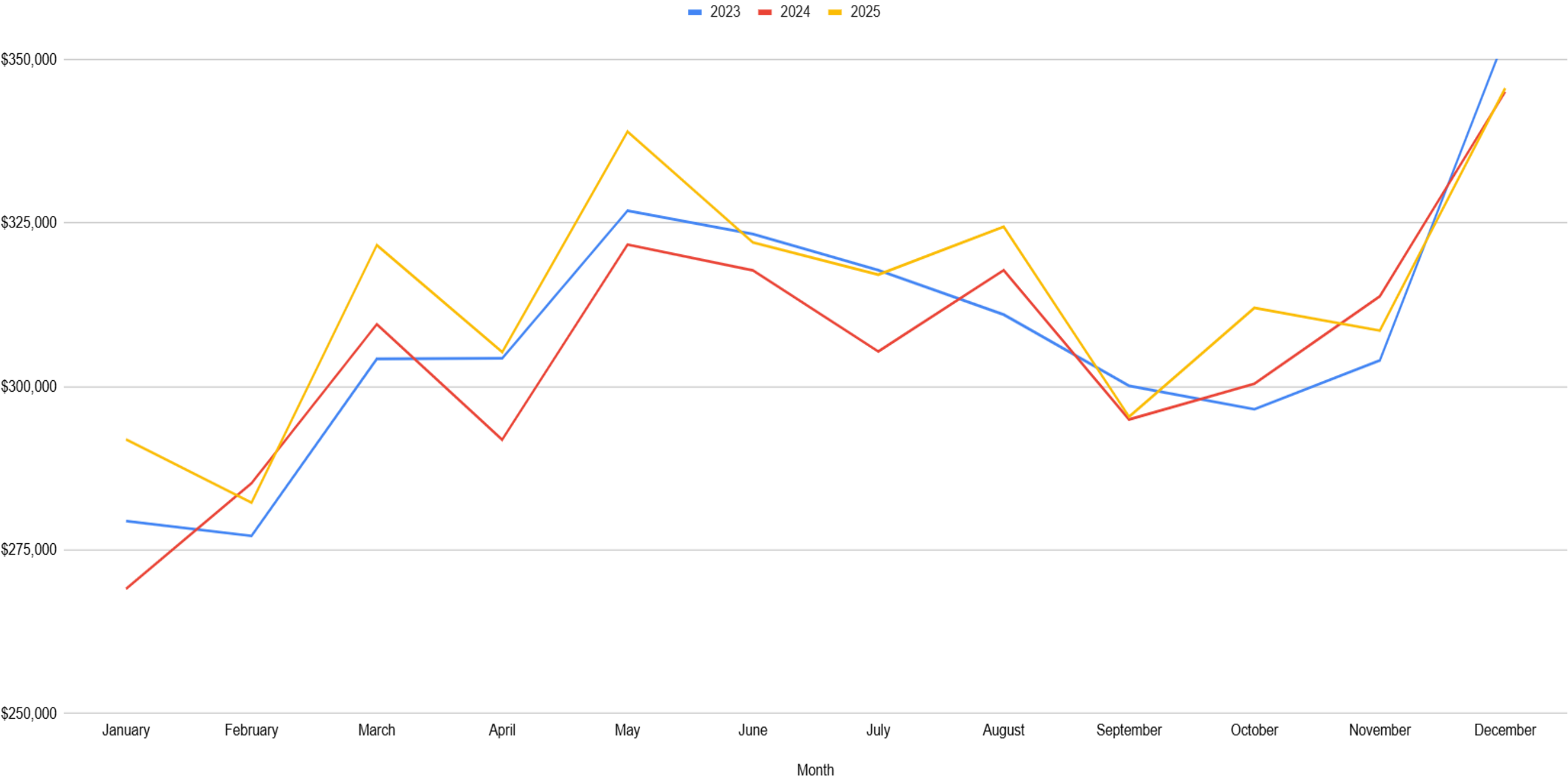


December 2025

\$345,612

VS 2024 0.17%

Food & Beverage Tax Revenue 2023 - 2025



HOTEL TAXES

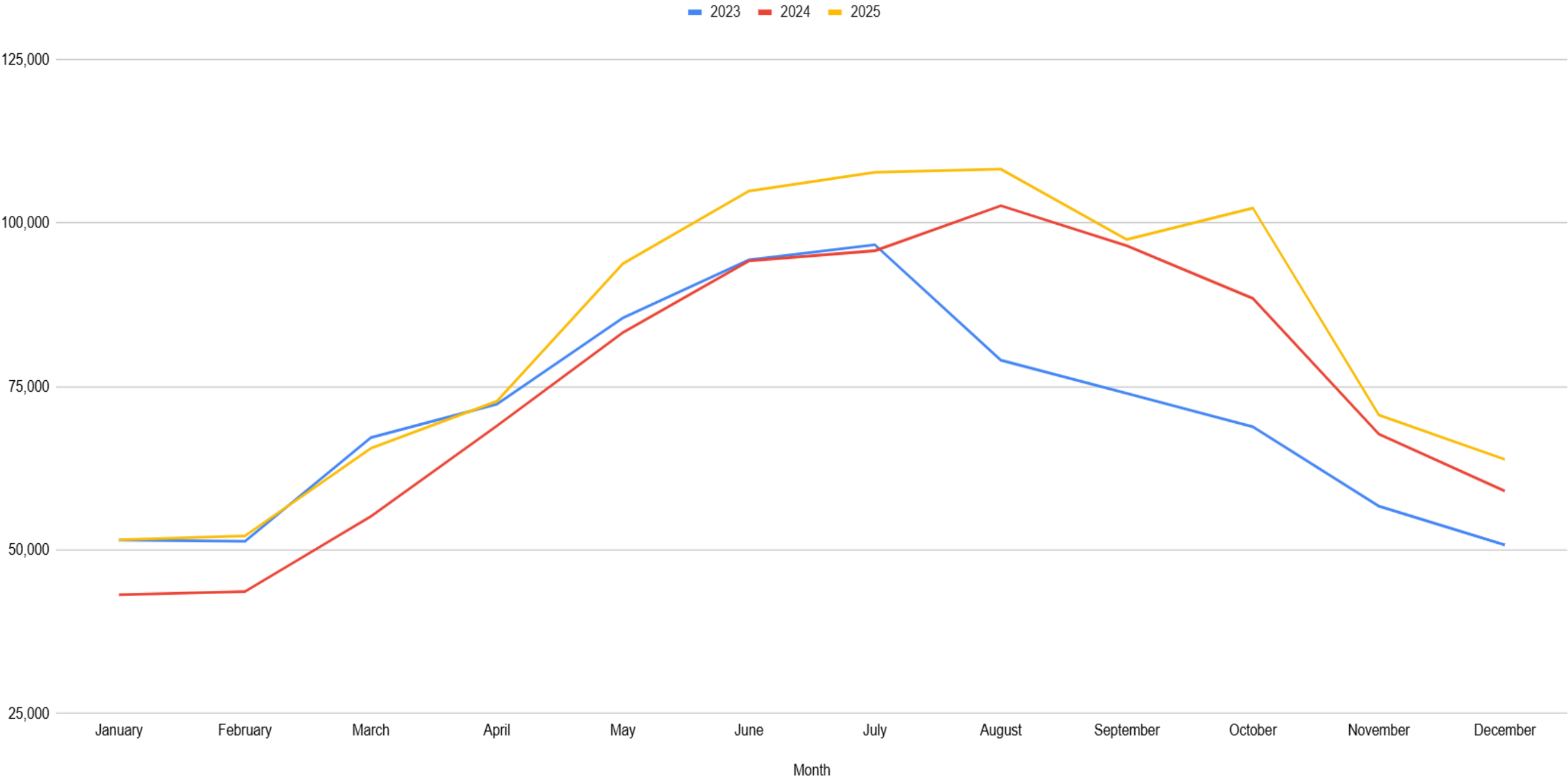


December 2025

\$63,875

VS 2024 8.18%

Hotel Tax Revenue 2023 - 2025



UNEMPLOYMENT RATES



December 2025

Downers Grove

3.4%

DuPage County

3.7%

QUARTERLY KEY PERFORMANCE INDICATORS

4TH Q 2025



COMMERCIAL OCCUPANCY RATES



Downers Grove

4th Quarter 2025

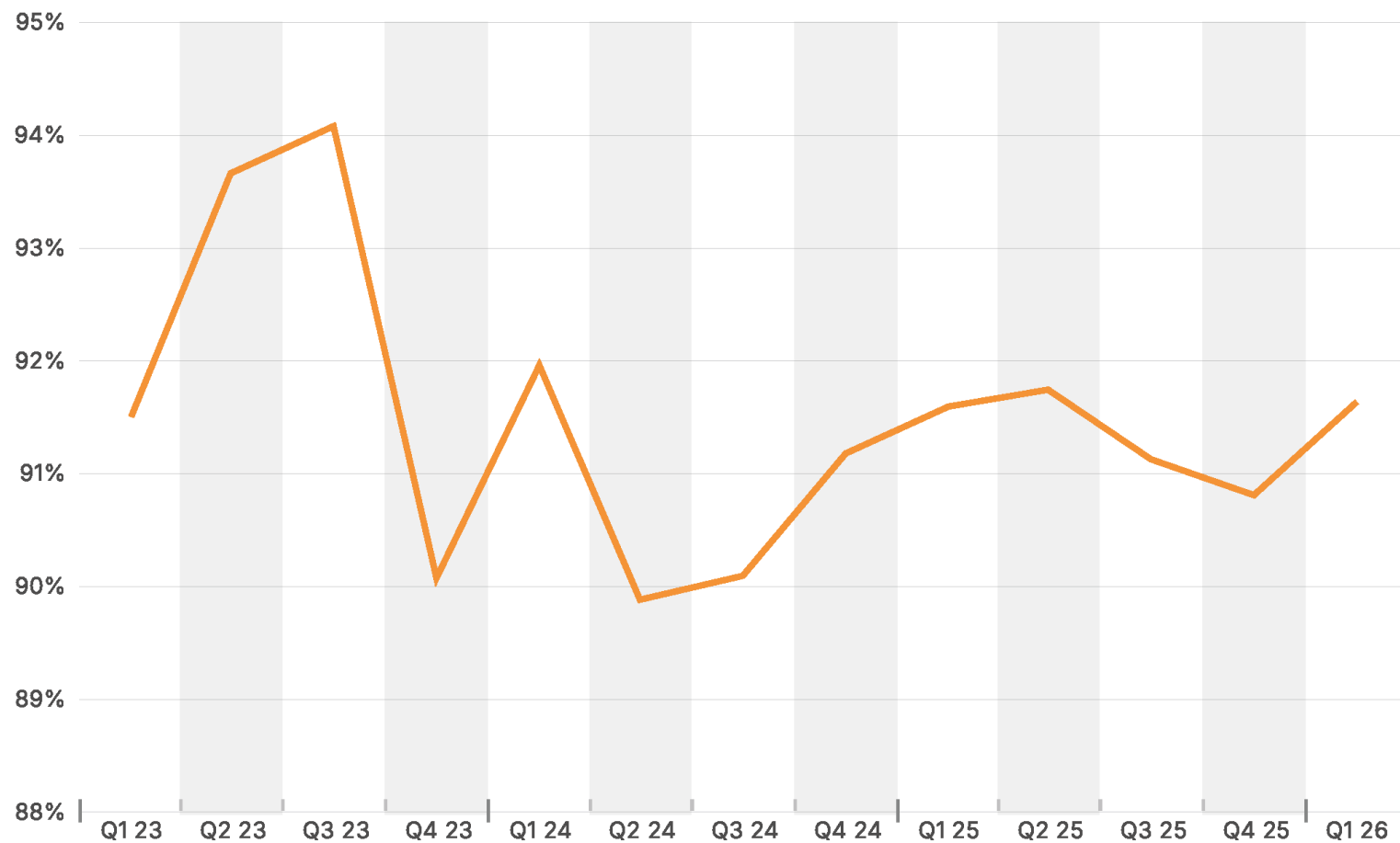
Occupancy Rate: 90.80%

DuPage County

4th Quarter 2025

Occupancy Rate: 94.35%

Downers Grove Commercial Occupancy Rate



COMMERCIAL OCCUPANCY RATES



INDUSTRIAL VACANCY RATES



Downers Grove

4th Quarter 2025

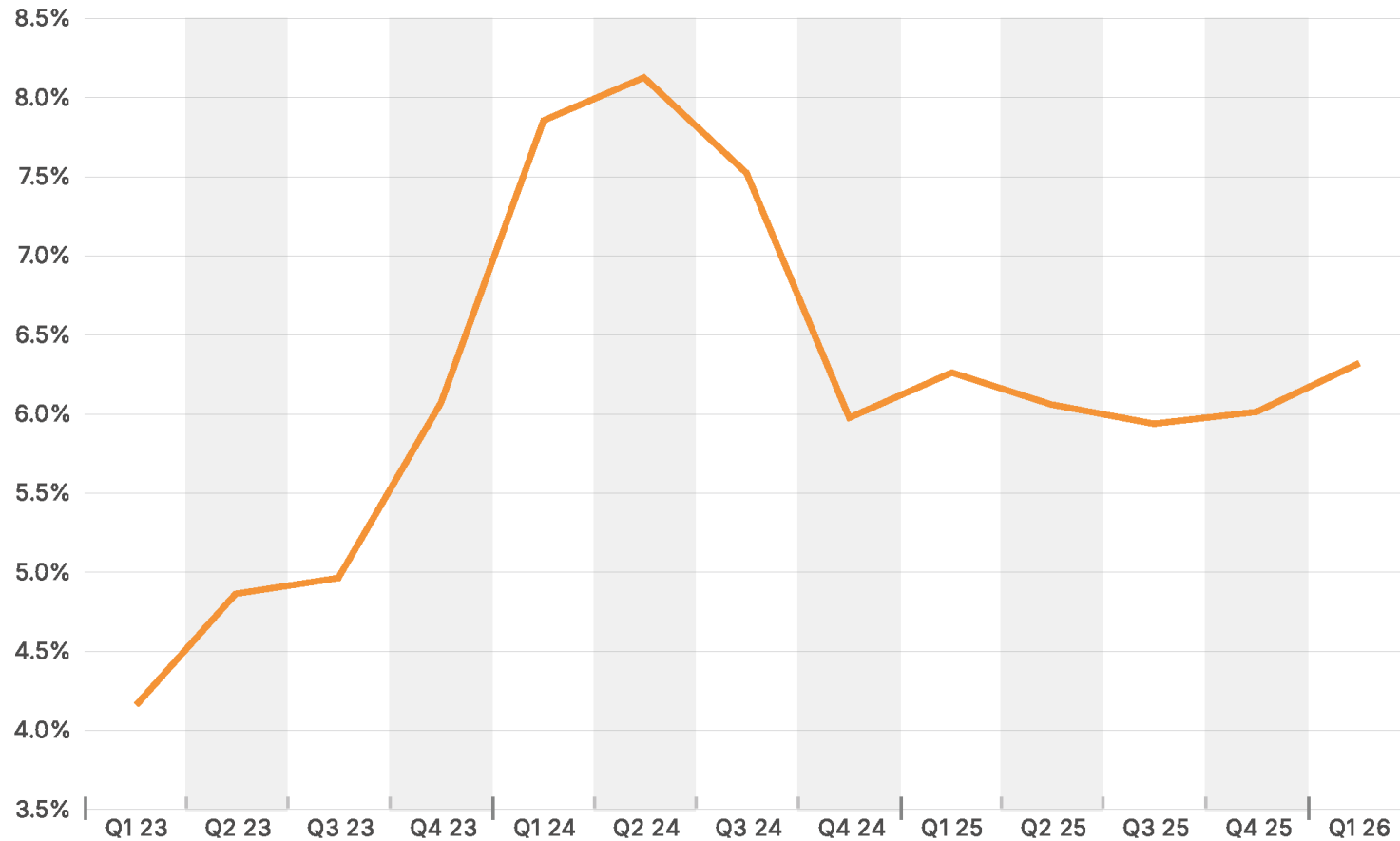
Vacancy Rate: 6.01%

I-88 Submarket

4th Quarter 2025

Vacancy Rate: 3.4%

**Downers Grove
Industrial Vacancy Rate**



INDUSTRIAL VACANCY RATES



OFFICE VACANCY RATES



Downers Grove

4th Quarter 2025

Office Vacancy Rate: 20.34%

Class A: 18.08%

Class B: 20.93%

Class C: 9.66%

East West Corridor Office Submarket

4th Quarter 2025

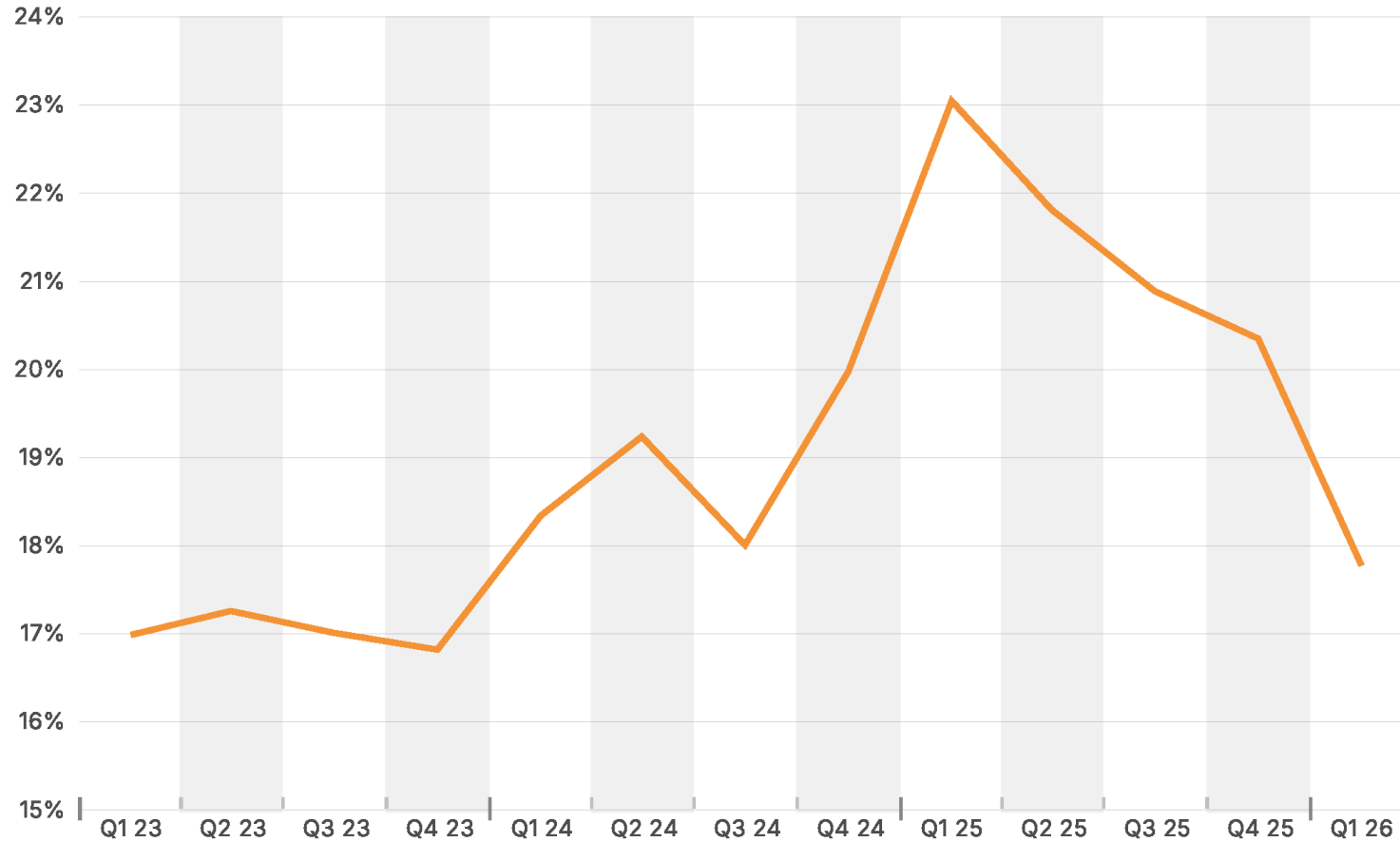
Office Vacancy Rate: 24.1%

Class A: 32.9%

Class B: 25.8%

Class C: 9.1%

**Downers Grove
Office Direct Vacancy Rate**



OFFICE VACANCY RATES



ANNUAL KEY PERFORMANCE INDICATORS 2025



ANNUAL SALES TAX



Tax	Amount	% Change compared to 2024
Municipal Sales Tax	\$18,353,611.00	18.43%
Home Rule Sales Tax	\$11,838,434.00	27.23%
Local Use Tax	\$450,774.00	-74.69%
Total Retail Related	\$30,642,819.00	15.27%
Food & Beverage Tax	\$3,762,685.60	3.94%
Hotel Tax	\$991,158.00	11.67%

PROJECTS 2025



- **14 Major Projects**
 - 525 Jobs Created or Retained
 - 529,000 SF Consumed (Industrial, Office, Retail)
 - \$22,415,000 Private Investment
- **45 Permitted Projects (Wins List)**
 - \$83,000,000 Private Investment (Estimated)